

Message Text

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ACTION AF-10

INFO OCT-01 ISO-00 SS-15 NSCE-00 SSO-00 A-01 USIE-00
EB-08 IO-13 L-03 INR-10 INRE-00 /061 W
-----062146 311811Z /64
O 311500Z MAR 78
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC IMMEDIATE 7542
USDEL AIRCRAFT IMMEDIATE

C O N F I D E N T I A L LAGOS 4063

FOR MOOSE FROM EASUM

E.O. 11652: GDS
TAGS: OVIP (CARTER, JIMMY)
SUBJECT: LAGOS SCENE-SETTER

1. I THINK WE ARE IN GOOD ORDER IN PREPARATION FOR PRESIDENT'S
ARRIVAL.

2. WE HAVE JUST RECEIVED OUR FIRST SOLID INDICATIONS OF
ECONOMIC SUBJECTS LIKELY TO BE RAISED BY OBSANJO IN
SUNDAY MORNING'S BILATERALS. THEY ARE AS FOLLOWS:

--- NIGERIA SEEKS ADDITIONAL FINANCING FROM THE
US FROM EITHER PRIVATE OR PUBLIC SECTOR SOURCES. IT IS ALSO
CONSIDERING USE OF IMF THIRD WINDOW.

--- NIGERIA WISHES EXPAND ITS PERSONNEL TRAINING PROGRAMS AND
WOULD LIKE USG TO SHARE THE COST (E.G., BY SALARY SUPPLEMENTA-
TION FOR VISITING US EXPERTS).

--- NIGERIA FAVORS INCREASED US INVESTMENT, PARTICULARLY
IN MANUFACTURING BASED ON LOCAL RAW MATERIALS. TOO MUCH
EMPHASIS HAS BEEN PLACED IN THE PAST ON NIGERIA'S IMPORTS OF
FINISHED GOODS.

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--- NIGERIA HOPES THAT US PURCHASES OF NIGERIAN OIL WILL
NOT DECLINE. A DECISION ON US IMPORTS OF NIGERIAN NATURAL
GAS WOULD ENCOURAGE PROGRESS ON NIGERIAN LNG PROJECT.

--- NIGERIA WOULD LIKE TO BENEFIT FROM GSP AND BE SPARED
THE RESTRICTIONS OF H.R.-5262 (WHICH PROHIBITS USE OF USG
DEVELOPMENT FUNDS IN CERTAIN AGRICULTURAL PROJECTS WHOSE
PRODUCTS WOULD BE COMPETITIVE WITH AMERICAN PRODUCTS, E.G.

SOYBEANS, PALM OIL, CITRUS FRUITS).

3. HORMATS WILL REVIEW ECONOMIC AGENDA WITH AFOLABI THIS AFTERNOON AT 5 P.M.

4. WITH REGARD TO PROPOSED FRONT LINE MEETING ON RHODESIA, SALIM IS THE ONLY ONE WHO HAS SHOWED UP. MOGWE AND MWALE ARE STILL CONSIDERED AS POSSIBLES. VERY DOUBTFUL THAT ANYONE ELSE WILL COME.

5. AIG PRESENTED COMPROMISE PROPOSALS THIS MORNING TO DIRECTOR OF INSURANCE AND TO MINISTRY OF TRADE WITH INDIFFERENT RESULTS. LEFEVRE WAS PICKED UP AGAIN THIS MORNING FOR QUESTIONING REGARDING ALLEGED FOREIGN EXCHANGE DEALINGS. DETENTION ORDER WAS ISSUED VALID UNTIL 3 P.M. THIS AFTERNOON. PRESS ATTENTION TO THE CASE HAS SIGNIFICANTLY DIMINISHED BUT MAY PICK UP AGAIN. AT ANDY'S REQUEST I BRIEFED JODY POWELL BY TELEPHONE YESTERDAY AFTERNOON URGING THAT PRESIDENT NOT BE UNNECESSARILY ENCUMBERED WITH DETAILS OF LEFEVRE'S PROBLEMS AND THAT ALL QUESTIONS BE REFERRED TO ME. HE AGREED.

6. JOHN DARNTON OF NEW YORK TIMES WAS REFUSED ENTRANCE THIS MORNING AT AIRPORT AND WENT ON TO MONROVIA. USIA FILM CREW TEMPORARILY DETAINED THIS MORNING AFTER SCRAP WITH MARKET WOMEN UNAVOIDABLY INCLUDED IN CAMERA COVERAGE AT FIRST BAPTIST CHURCH. FMG MOVED VERY QUICKLY TO SETTLE THE MATTER AND HOPE-
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FULLY THERE WILL BE NO REPETITIONS OR REPERCUSSIONS.

7. AS FOR AUSTERE THRUST OF UPCOMING BUDGET SPEECH, US EXPORTS WILL SUFFER IN CERTAIN AREAS (E.G. PACKAGED FOODS, WEARING APPAREL, RICE AND AUTOMOBILES) BUT IN LONGER RUN FOREIGN INVESTMENT IN IMPORT SUBSTITUTION MANUFACTURING AND IN AGRI-BUSINESS SHOULD BENEFIT.

8. EKO HOTEL (HOLIDAY INN MANAGEMENT) HAVE MADE EVERY EFFORT TO ASSIST ON HOUSING AND LOGISTICS SIDE OF CARTER VISIT. THEY MAINTAIN THEY HAVE LOST \$50,000 IN ROOM CANCELLATIONS, ETC. THEY VERY MUCH HOPE SECRETARY WOULD BE WILLING LOOK IN ON NIGERIAN-AMERICAN BUSINESSMEN'S RECEPTION SUNDAY AFTERNOON AT 5 P.M. ANDY AND I WILL BE THERE BUT BELIEVE BRIEF PARTICIPATION BY SECRETARY MOST HELPFUL SUPPORT OVERALL US ECONOMIC OBJECTIVES.

9. THERE ARE STILL SOME EIGHT AREAS IN THE JOINT COMMUNIQUE ON WHICH WE DO NOT HAVE AGREEMENT. THE NIGERIANS ARE NOT WILLING SO FAR TO ENDORSE THE CONTACT GROUP'S PROPOSAL ON NAMIBIA LEST SUCH AN ENDORSEMENT BIND THEIR POSITION ONCE THE PROPOSAL IS PUT TO THE SECURITY COUNCIL AND THE GENERAL ASSEMBLY. THEY

ALSO WANT TO INSERT SOME VERY STRONG LANGUAGE ON SOUTH AFRICA
WHICH WOULD BE ATTRIBUTED TO GENERAL OBASANJO, BUT IT
APPEARS TO CONDEMN THE US AND WE BELIEVE THEY WILL TONE IT
DOWN SOMEWHAT. THEY ALSO DISAGREE WITH THE SENTENCE
IN OUR DRAFT REGARDING SECURITY COUNCIL RESOLUTION 242
IN RELATION TO THE MIDDLE EAST. THEY HAVE PROPOSED AND WE HAVE
TENTATIVELY AGREED THAT FURTHER NEGOTIATIONS REGARDING THE
COMMUNIQUE WILL BE CONDUCTED IMMEDIATELY AFTER THE BILATERAL DIS-
CUSSION BETWEEN HEADS OF STATE ON SATURDAY MORNING.
EASUM

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